



116TH ANNUAL REPORT

2017 / 2018

Mosman Bowling Club
Mosman Women's Bowling Club

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MOSMAN BOWLING CLUB
A.B.N. 79 000 006 913 A.C.N. 000 006 913
15 Belmont Road
Mosman 2088

OFFICE BEARERS FOR THE YEAR 2017/2018
(as at the date of this report)

<u>PATRON</u>	I W Renton
<u>PRESIDENT</u>	D S Lewis
<u>VICE-PRESIDENTS</u>	S Denham J L Hole
<u>SECRETARY</u>	B Anderson
<u>HON. TREASURER</u>	J K Hole
<u>COMMITTEE</u>	A Barron; R O'Brien; P Smith; P Ward-Harvey
<u>MEN'S REPRESENTATIVE - ZONE 9</u>	J K Hole
<u>MEN'S SELECTORS</u>	B Bodinnar; S B Denham; J D Rock; B Spear (Chairman)
<u>MWBC PRESIDENT</u>	J L Hole
<u>MWBC VICE PRESIDENT</u>	L Adam
<u>MWBC SECRETARY</u>	G Weerden
<u>MWBC MEMBERSHIP</u>	L Adam

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OFFICE BEARERS FOR THE YEAR 2017/2018 (cont'd)
(as at the date of this report)

MWBC MATCH

D Brown (Chair); S Buchanan;
B A Cleveland; R O'Brien; R Dale

MWBC SELECTION

S Addison; A Barron; T Czinege;
J Hayden (Chair); D Owen

MWBC SOCIAL

C Wilson

MWBC DISTRICT DELEGATE

B A Cleveland

ACCREDITED COACHES

C Crouche; J. Dale; H G Evans; G Fotis;
J Hayden; J.K. Hole (Chairman);
G Lockyer; A Maccallum; J Mitchell;
K Sivaloganathan; B Spear

**NATIONAL UMPIRE
CERTIFICATE HOLDERS**

L Adam; D Brown; H G Evans; P Handley
(Chairman); J Hayden; J K Hole; J L Hole;
E Legg; D S Lewis; A Maccallum;
D E Maccallum; B Roelofsen; J Siva

COMMUNICATIONS

D S Lewis

AUDITOR

Thomas Hopper & Partners

MOSMAN BOWLING CLUB

116th ANNUAL REPORT

To be presented at the Annual General Meeting of the Club to be held in the Clubhouse on Sunday, 9th September 2018, commencing at 10.30 am.

* * * * *

Ladies and Gentlemen,

Welcome everyone to this, the 116th Annual General Meeting of the Mosman Bowling Club. The past 12 months have once again been a success both on and off the greens. Our Club continues to be very competitive, remains financially healthy and most importantly is a very happy and welcoming Club to you, our members. I must say I have again thoroughly enjoyed being your President through the year.

One of the secrets of our success is the gender balance of the Club which through the past year has been reflected in the composition of your Board to good effect. Our bowling club is certainly unified in practice, although our attempts to be unified in name have been thwarted by officialdom and red tape. Please be assured we will continue our efforts to be one Club - the progressive Mosman Bowling Club where all our social playing days are mixed. Thank you to my Board colleagues for their most responsible and always enthusiastic efforts on your behalf.

Two of our longest serving Board members have decided to retire this year. Ann Barron has represented the Health and Safety portfolio for 6 years, as well as being our Women's President for 3 years. She has overseen many important safety improvements over that time which have helped ensure our Club continues to be as safe as possible for our members and visitors.

Jeff Hole has served on the Board for 14 years, and over that time has held a number of portfolios - Health and Safety for 4 years, Vice President for 3 years, President for 3 years and Treasurer and Finance Director for the past 7 years. He has also acted as our Coaching Coordinator for 7 years, and I'm delighted he wants to continue in that role. Jeff is now rightly regarded as our Club's oracle, and I'm sure he will always be willing to provide advice whenever called upon.

Please join me in showing our appreciation of both Ann and Jeff.

Sadly we lost two of our most respected and loved members this year. Bruce Ironside, a member for 30 years and Peter McAdam, 6 years, were both Life Members in recognition of their outstanding service to this Club. We are missing them hugely.

On the greens Mosman continues to punch well above its weight! Our Mosman women won the Grade 3 Pennant earlier this year and our men won an historic double last November, winning both the B and C Grade Midweek Challenge Pennants. Our Men's Grade 6 team finished the Pennants season on top of their ladder but unfortunately another Pennant for Mosman was not to be. The Grade 4 team just missed out on a Playoffs position. Another success was retaining the Mosman Mayoral Trophy with both our Women's and Men's teams enjoying comfortable wins over Warringah BC.

And I also have to mention Bronwyn Fitzpatrick being selected for the NSW Blind Bowlers Association team to contest the Championship in Melbourne! Well done Bronwyn, who I understand performed most creditably.

I have to comment on the decision by Bowls NSW to reschedule the Men's Pennants dates this year, ostensibly to avoid the Commonwealth Games and Australian Open events. This has caused us, and many other clubs, unnecessary issues resulting with us fielding just 2 Grade teams and leaving a number of regular Pennant players without a game, or unable to participate due to already-committed holiday trips. The game's administrators should be trying to facilitate Pennant players, not making it difficult for them as they have done this year - hopefully things will return to normal in 2019.

A highlight of the year is always our Alex Macpherson Carnival and this year's sold-out event was no exception. Particularly pleasing was the healthy number of Mosman teams that participated. The success of the Carnival is always due to the many member volunteers who willingly help out in so many ways - thank you to our volunteers!

The spirit of volunteering remains a strength of this bowling club. I am very pleased to be able to announce that at our Presentation Luncheon in December we will be announcing the inaugural Peter McAdam Volunteer of the Year award generously provided by Jenanne McAdam in memory of Peter, one of our Club's greatest volunteers. Thank you Jenanne!

Again this past year we have been able to continue improving Club facilities - the most significant project was working with Mosman Council to repair and stabilise the heritage-listed fence on Belmont Rd. This was quite a complicated job, running to a tight schedule to ensure completion before our Carnival and pleasingly it was completed on time, and with the minimum of inconvenience to our operation. Both Mosman Council and their contractor were extremely cooperative to this end, and we have written letters of thanks to them both. And importantly there was no cost or financial loss to our Club incurred.

We have now commenced planning for a major renovation of the Ladies Powder Room which should commence early in the New Year.

And the installation of more support posts on the east/west boundaries of the greens has been completed after the acceptance of the first lot of posts.

Our annual bowls tours have become increasingly popular, with some 50 Mosman bowlers spending a week in Perth last November, where we were hosted so generously by the Dalkeith/Nedlands, Mosman Park and Manning Bowling Clubs. The changed Pennants dates this past year have caused a cramped calendar, so it has been decided to visit regional clubs in Port Macquarie over a long weekend this November.

I have been very fortunate to have the support of a very enthusiastic and responsible group of Board members, and I thank them for their contributions again this year. As previously mentioned, Ann Barron has remained passionate about our health and safety, and consequently we have had another incident-free year. And she almost managed to figure out those CPR video presentations!

Our membership numbers have remained stable at just under 200 through the year thanks to the efforts and initiatives of Paul Ward-Harvey and his membership committee, something of which many bowling clubs would be most envious. Those initiatives include joining and working with the Mosman Chamber of Commerce, the further development of the Business Bowls competition and ensuring the effectiveness of the Club's Open Day. It's great to see so many new faces amongst us, all enjoying their bowls and the Club.

One of our newest Board members, Barbara Anderson, is proving to be a most competent Club Secretary. A stickler for detail, she manages to keep us all on our toes with all t's crossed and i's dotted! This is a significant role which Barbara has taken on with relish. I particularly would like to thank her for instigating and finalising a 5-year Strategic Plan which was adopted by the Board earlier this year.

As always our finances have continued to be managed so well by Jeff Hole, and consequently we have a very healthy financial position, the envy of many other clubs. Peter Smith has been gradually becoming familiar with this responsibility, and is slated to assume the Treasurer portfolio following Jeff's retirement. Jeff has continued to represent us at Zone 9 meetings, ensuring Mosman has an effective voice at that table. Thank you once again, Jeff, for your service as Treasurer and Finance Director through the past 7 years - you are leaving a legacy to be proud of!

Our newy to the Board this year, Peter Smith, has led the Grounds and Property portfolio. He certainly hit the ground running, with a number of projects completed and many others in the planning stage, including the repainting of the clubhouse interior. The Board has also identified and prioritised a long list of improvements and developments which will be decided upon and then scheduled through the next 5 years.

The school green has been a significant challenge for our Bowls Secretary and greenkeeper, Scott Denham this year. Due to the fence works, we were unable to renovate that green this year, and Scott and Snowy Kable are to be commended for keeping it in such reasonable condition, all things considered. Scott also looks after our Bowls administration, and along with IT consultant Brian Roelofsen has developed our IT systems into very usable and friendly tools for team selection, championship and competition draws and updates, Carnival score management and of course our raffles!

Jenny Hole has enjoyed a year of achievement, highlighted by the confirmation of a major sponsor! Mosman Travel, in partnership with Crystal Cruises, will sponsor all our events through the 2018/19 year, with the exception of the long-time Bendigo Bank support of the Waterman Trophy competition. The sponsorship is an \$8000 investment which will more than cover all prize-monies for our Carnival, Greenhorn, Top 5 and Business Bowls. Your Board is committed to ensuring the investment will be well-regarded by Mosman Travel and Crystal, and will become a long-lasting relationship.

Jenny has also most capably managed the hospitality side of our various events through the year.

And finally my thanks to Richard O'Brien for his work in assisting me in the House responsibility, an area he had no clue about in the beginning but one he has taken on with a relish.

Every year I do my best to recognise the many of our colleagues who help out in so many areas

- John Candy, who spends many hours keeping our gardens looking so good - Malcolm Munday, who has the important task of balancing and banking our takings each week
- Our Bowls Officers and Duty Officers who organise our social bowls days
- Peter Handley, who has pleasingly offered to continue as Head of Umpires again next year
- Peter's growing team of competent umpires
- Our Women's and Men's Selectors who have orchestrated our bowls successes

Forgive me if I've missed anyone - there are just so many members who willingly give of their time...

The final thank-yous are to our wonderful staff, Rhian ter Laak who has become such a valuable and enjoyable part of our Club, and to Fran Luna and Jennifer Lindsay who are a joy to work with - we are so lucky to have these 3 ladies looking after us.

The beneficiary of the wrong-bias jar this past year realised a \$750 donation to our neighbour, the Mosman Public School.

As we are all aware, there are several of our colleagues who continue to battle serious health issues yet continue to play on regardless. We continue to admire your spirit and wish you well through those illnesses and hope you will have many more enjoyable years on the Mosman greens.

To finish where I began, I have thoroughly enjoyed being your President and thank you for the support and friendship everyone has given me - it makes the job so much easier! Our bowling club is going so well, and I am confident it will continue to do so for many years to come.

Stephen Lewis
President

MOSMAN WOMEN'S BOWLING CLUB

The year got off to a disappointing start for me with the decision that we would not pursue the unification of the club into one Board with various sub-committees.

Having said that, however, it is a credit to everyone that we were able to move on to yet another terrific year for the club as a whole.

We are unique in that all our playing days are mixed and that we have several mixed competitions, namely, the mixed pairs, mufti pairs and President's Singles and the annual club playing trip as well as our own women's competitions. The variety of bowls on offer and the number of people on the greens on playing days at Mosman is not seen at any of the clubs that I have visited recently.

We also have an amazing group of volunteers. There are so many members who assist the club. Some are very visible, sitting on Committees and making sure the club runs efficiently, but there is also a silent army that steps in when needed or goes about the club carrying out various jobs that are, in some ways, too hard to define.

The last twelve months has been a typical year for our club. Social bowls is our main activity and I'm sure no-one would complain about our social program. It is well attended and while we don't always get the game we would like, the Bowls Office does a great job in trying to ensure that teams are as evenly balanced as possible to give everyone a great game. Having more women helping in the bowls office over the last year or so has helped enormously in ensuring better balanced games.

Similarly, having women taking on the role of Duty Officer has spread the load and provided some amusing moments as both Cathy and Loyce come to grips with the lowering of the flag.

On the competition front, our results have been mixed, as they usually are. We entered three teams in pennants, which is incredible for a club our size. The fact that we could field three teams and enough reserves was a credit to the club. To have Grade Three reach the Regional Playoffs was a wonderful result.

We also saw many members entering our Club Championships and District events. While we had little success at District level, being in those competitions can only improve one's game, provide the opportunity to meet like minded people outside our own club and promote Mosman to the wider world.

It was pleasing to see our own honour boards with some new names on them too, in particular, to see Kay Balnaves in the winning Triples team and on a board for the first time. Kay has been a member since 2002.

Six of our members were selected for two prestigious District/Regional Events. Denise Owen, Sue Addison, Jeyam Siva, Betty-Anne Cleveland and Jenny Hole (reserve) were selected for the Jean McKinnon (won by Manly Warringah) and Denise Owen and Julie Hayden for the Anita Linden, which North Shore/Manly Warringah won against Northern Suburbs.

Our Greenhorn and Top 5 competitions were well attended and received much praise. This year we saw the reintroduction of the Norma Field Trophy, relaunched in a one day format, which was very successful and ensured that the competition will continue in the future.

We had a wonderful social day on the Port Hacking River cruise, ably organised by Cathy Wilson and we even managed to get a few of the men along.

Later in 2017 we got down to some serious bowls practice in preparation for our Pennant competition. Sessions were run by Corinne Crouche, Jeff Hole and Ailsa Maccallum.

We have always pulled our weight at District level and this year saw three of our members on the District Committee with Julie Hayden being elected President. We know the District is in very good hands with Julie at the helm and Denise Owen on Selection and Rosemary Dale as Head of Social.

We had a number of successful social days at the club this year: Melbourne Cup, Australia Day, Anzac Day and a visit from the Dalkeith Club in Perth. All wonderful events organised and run by our great team of volunteers with a little help from Fran and Jennifer where required.

We again won the Mayoral Trophy which was held at Warringah in November. Also in November was our wonderful Summer Fours. This is such a great competition with all teams randomly drawn and giving everyone in the club the chance to be in the winning team.

There was much excitement when Bronwyn Fitzpatrick was selected to represent NSW in the Blind Bowlers Championship played in Melbourne in May. Ailsa Maccallum acted as Bronwyn's Director and Bronwyn, who played six hours a day, had a great time and won a special encouragement award. Congratulations to both Bronwyn and Ailsa!

We were saddened to lose our long standing member and true warrior, Cynthia Brew last year.

As many of you are aware, I am not standing for re-election this year. I expressed my disappointment in the lack of unification and believe that my interest lies in working for the whole club in a Board capacity as I have done for the last two years. I know that I am leaving the Women's Committee in very good hands and with some new faces which will ensure that we continue with fresh ideas and enthusiasm.

I have deliberately not thanked people throughout this report as it seems appropriate to do all the thanking together. Firstly, I would like to thank my Committee.

Glenda has been a wonderful Secretary and a great support to me. It is great that she has agreed to continue in her role for a further twelve months.

De Brown and her Match Committee of Betty-Anne Cleveland, Sue Buchanan, Robyn O'Brien and Rosemary Dale have made life so easy by organising all club matches and our Top 5, Greenhorn and Norma Field with great efficiency and success. Congratulations to all.

The Selection team of Julie Hayden, Denise Owen, Tosh Czinege, Ann Barron and Sue Addison. Theirs is a thankless task as you can never please everyone but I know that they have worked very hard to get the best possible teams to play in all club selected events.

Cathy Wilson has been the one man band for Women's Social activities this year as social has become a Board sub-committee but Cathy has been fantastic in making sure that all social events are well organised and catered for. She will do a wonderful job as Women's President.

Our District Representative, Betty-Anne Cleveland has done an amazing job in representing us at District level, making sure our views are known and reporting back to us.

Ann Barron has continued on the Committee as Past President and has been a valuable link between the Board and the Women's Committee as well as providing background information where necessary.

My grateful thanks to all of you.

Of course, there are many others who also need thanking. Gay Suters for keeping an eye on the Ladies Room, Loyce Davies and Ailsa Maccallum for the Summer Fours, the Coaches, the Umpires, the Bowls Office team, Jennifer and Fran, our wonderful catering staff, Rhian, who never seems to be too busy to help with administrative duties, Scott and Snowy for our beautiful greens, Edwina, Liz McLean and many others who step in when asked. I know I've forgotten many names but thank you to all of you for being a part of such a great club.

Finally, thank you to our President, Stephen Lewis, and to the Board who are such great supporters of all our activities.

Jenny Hole
President

FINANCE & INVESTMENTS

Our profit and loss statement for 2017/18 (see the last two pages of this report) shows an in-club operating loss of \$159,274, an improvement of \$30,170 compared to 2016/17. Dividends and interest on our investments totaled \$142,642 (\$35,501 less than 2016/17) leaving us with an overall operating loss of \$16,632 before depreciation and asset revaluation. This compares with a loss of \$19,383 last year. The improvement in the in-club operating result was offset by a substantial decline in cash returns from our investments.

This loss has been more than offset by an increase in the value of our investment and cash assets of \$109,205 leaving us in a very good position financially at the end of the year.

To cover increased costs and the reduced returns from our investments we found it necessary to make modest increases in green fees and bar prices during the year. We rely heavily on our investments to sustain the club and our enviable financial position allows us to continue to enjoy low cost bowling.

Members may be interested to know that since we sold our property to Mosman Council nearly 20 years ago we have received in the order of \$2.7 million in interest and dividends from our investment portfolio. Without it we would not have a club.

Capital expenditure has been modest this year following the sizable work program undertaken in 2016/17. However there are a number of projects we would like to undertake over the next few years for the benefit of members and the Board has prepared an action list to follow as resources allow. Where possible we will take advantage of government grants to part fund these projects.

At year end the value of our investment portfolio and bank accounts stood at \$3,556,075, an increase of \$109,205 over the 12 months. Including interest, dividends and capital gains our investment portfolio returned 8.6% for the year. As a result overall profit including asset revaluation and depreciation remained positive at \$59,198, an excellent result.

Our financial adviser Peter Nixon of Nixon-Boustred has once again assisted us in delivering a return in advance of expectations. Peter has been working with us now for almost 20 years and has been the architect of our investment performance. He deserves our thanks for his professionalism and wisdom.

Sustaining our assets while taking advantage of the funds they provide to run the club remains a high priority and we need to be alert to probable market declines in the future.

Once again thanks to Malcolm Munday for his week-to-week management of our cash receipts and to Rhian ter Laak for her exceptional work looking after the accounts.

The detailed financial statements are available at the club should members be interested.

Jeff Hole
Treasurer

HEAD UMPIRES REPORT

This year, as usual the club's umpires have gone about their duties with professionalism and dedication. I must mention Edwina Legg who never took a backward step and was always available when asked.

Very occasionally, and of course not with Mosman members, umpires can be subjected to abuse. This can result in a club umpire or measurer not applying to be reaccredited. Please respect umpires as they are essential to the club and are doing their job to the best of their ability. On that note, I would like to thank all umpires who have been recently reaccredited as well as all club umpires.

David Maccallum, my predecessor as 'Chairman of Umpires' and as an umpire has finally retired. He set a very high standard over many years ensuring our umpires were well trained and competent in their duties. On behalf of the club I would like to thank him most sincerely and wish him well.

"You Be The Umpire" segment in the monthly newsletter had much success and we hope to continue it with more members involved. However, we would welcome more suggestions for questions from members and ways to possibly improve the segment.

Peter Handley
Head of Umpires

SECRETARY

On my appointment as Secretary of the Mosman Bowling Club in 2017, ASIC was notified of the change of Secretary as required. The Independent Liquor and Gaming Authority was also advised that I hold a Responsible Service of Alcohol Certificate and a National Police Certificate as required for holding a Liquor Licence under the Registered Clubs Act.

During the year I have overseen preparation of the monthly Board meeting minutes, recording of the minutes of the monthly Board meetings and attending to correspondence and inquiries. In conjunction with the Office Manager, Rhian ter Laak, I have also been responsible for ensuring compliance with all licensing and insurance legislation; maintenance of an up-to-date register of members and ensuring their financial status; communicating and responding to advice from BowlsNSW, Women's BowlsNSW, Bowls Australia and ClubsNSW; and convening and preparing for the Club's Annual General Meeting and any Special meetings if required.

One of the achievements this year was to prepare a revised Strategic Plan 2018-2022 for the Club. This Strategic Plan is consistent with the Governance Directions 2017-21 for the NSW club industry published by ClubsNSW 2017. It

articulates the vision for Mosman Bowling Club as seeking “To be a club of choice for bowlers in Mosman and surrounding areas and to be recognised within the community as a progressive and forward-thinking club able to embrace the changing dynamics of the sport”. An Action Plan was developed for 2018 to guide priority actions by the Board.

Sincere appreciation is extended to Rhian ter Laak who has continued to work efficiently and cooperatively as Office Manager. Her efforts are critical to the efficient running of the Club

Barbara Anderson
Secretary

HOUSE

Our House operation has run smoothly through the year, with our team always striving to keep our members and guests as happy as can be.

This year we have been very choosy about accepting corporate and other private events. As we rely so much on our always-willing volunteers, we only accept those functions that are financially beneficial to our Club. We receive many requests for smaller functions ranging from 10 to 40 people, and these are usually referred to the Warringah Bowling Club who are better designed and staffed to handle them profitably. In fact, through those referrals our Club would now be Warringah's best customer!!

We have continued to provide variety in our food offerings, from our famous scones to the post-game snacks. Our Carnival luncheons certainly out-do those of other clubs - to be frank we probably over-do them! And we continue to keep our beverage prices as low as possible - the price increases this year were mostly due to the State Government's ill-conceived container return tax which we had no option but to pass on.

Our staffing has been very stable through the year, and I thank most sincerely Fran Luna and Jennifer Lindsay who are the backbone of our operation, and who are always so warm and obliging! Thanks also to Rhian and Yasmin ter Laak who are always willing to help out when asked.

We are fortunate to have over 20 members who now hold a Responsible Service of Alcohol (RSA) card, and are always happy to ease the pressure on the Bar when necessary. Should other members be interested in gaining an RSA card, please know that your Club is happy to meet the cost of the course which can be done on-line or in person.

Finally I would like to thank my Board colleague Richard O'Brien who assists me in running the House operation. This has been a learning year for Richard, and being an academic he has proved to be quick on the uptake!

Stephen Lewis
Head of House

WORK, HEALTH & SAFETY

Areas of intervention 2017/2018:

- Annual WH&S audit carried out, with resultant recommendations for intervention notified to the Board.
- Regular reminders to members of “take care” message in the newsletter and by verbal reminder. Members are asked to please stay vigilant regarding these safety measures, in particular, make sure the accumulated bowls are at least one metre back from the mat when commencing an end. Members have become very aware and careful, thank you.
- Members are encouraged to fill in the standard form for reporting incidents and hazards [folder located in the bowls office]. These reports help the Board to monitor incidents and decide if intervention or maintenance may be required. It also ensures that the MBC members and staff receive appropriate care.
- Members regularly reminded to keep hydrated, especially in hot weather.
- Support stanchions erected on the east west direction of play, completing the installation of the stanchions.
- First aid box checked and replenished regularly.
- Training video shown to members on how to use the defibrillator [found on the shelf in the bowls office].
- Emergency Evacuation Drills carried out.
- A very worthwhile St John Ambulance first aid workshop was held in June, sponsored by MBC and attended by 23 members. The workshop covered everyday first aid situations, e.g. CPR, using the defibrillator, shock, bleeding, fainting, chest pain, dehydration, stroke and chest pain.
- Members asked, and responded well, to a request to update their medical emergency forms. These forms are in a folder in the Bowls Office and only used should an emergency arise and family etc. need to be contacted.

Ann Barron

Work, Health and Safety Officer

GROUNDS & PROPERTY

Over the past year we have seen the following items completed.

1. The sprinkler system for both greens now operational.
2. New safety and security lighting for the exit and entrance from Gouldsbury Road and the school parking area.
3. New water bubbler for the school green side.
4. Replacement side tables for the veranda overlooking the greens. Notice boards "decluttered" for easier understanding. (ongoing)

5. Some clearance of old clothing and unused bowls equipment.
6. Items stored on top of the mens lockers are now in lockers that were empty and unused.

Of course we have many other projects that are listed for completion in the next year, importantly one of these is to have support stanchions installed on those green sides that currently do not have them. Please let me know of any problem areas or items that you think may require attention, particularly those that may become a safety issue.

It is worth mentioning that our gardens would not look as good as they do without our "gardener extraordinaire" John Candy.

Peter Smith
Chairman Grounds & Property

SOCIAL EVENTS/SPONSORSHIP

Mosman Bowlers love a party and so all our social events can be assured of a good turnout. It is so much fun to come along for a special day, be a bit more relaxed and play bowls in different formats, not to mention get dressed up from time to time.

We kicked off the New Year with a Melbourne Cup party which was once again a great success with thirty six players and a further eleven for lunch and the race festivities. Mukundrai Patel cleaned up the club sweep and the headwear was far more elegant than on a normal bowling day.

Next up was the Christmas Party and Presentation Day. Once again the event was booked out with 120 in attendance and the food and music were fantastic.

A January highlight was the well attended Australia Day Bowls and BBQ. Sixty seven people signed up for Australia Day and fifty two played bowls. The beach party theme brought out some very practical wear for the day which was hot and humid but it didn't rain and we were able to enjoy our wonderful dinner on our beautiful lawn near the flagpole. Prawns were followed by a great BBQ, salads and pavlova.

As usual the spider was great fun and won by John Candy in true beach attire (boardshorts and shirtless!). The thong throwing was a highlight. Apparently our new member, Robyn Novakovic, is not only a dab hand at throwing the thong but she and Tom Walker got into a bit of thong slapping as well as they vied to take out the overall trophy. Very amusing and congratulations to both and well done to Robyn for taking home the trophy.

The Social Committee just seemed to be recovering from Australia Day when it was time to plan for Anzac Day. Anzac Day had over 70 people for lunch

and nearly sixty for bowls. It was lovely to see Jim Kemp in such good spirits and surrounded by 10 family members. Thank you Jim, for reciting the Ode and also thanks to Richard Balnaves, Ann Barron, Stephen Lewis for their part in this years Anzac Ceremony. It is a wonderful day with time to reflect but also time to enjoy each others company and think how lucky we are.

This year we had an extraordinary event to cater for. Dalkeith/Nedlands BC from Perth visited the club in May, when their party of 27 bowlers competed with the Mosman team which mostly comprised those who toured Perth late last year. The games were followed with a BBQ dinner for 70, which was prepared and served by a number of Mosman volunteers. While the weather was a bit chilly in the late afternoon, the warm atmosphere throughout well and truly made up for it. It was a pleasure to be able to reciprocate the wonderful hospitality our touring party received from Dalkeith/Nedlands last November, and to welcome back former Mosman members Jan and David Steinberg.

Thanks must go to the Social Committee who work so hard to make sure these functions are a success. The Committee consists of Cathy Wilson, Andrew Woodmansey, Pam and Alan Carpenter, Morag O’Gorman and Pat and John Troy (who stepped down in February). They were replaced by Jeannie Crease, a welcome addition. There are many others who help at functions as well and we are very lucky to have a club where hands immediately go up when help is needed. Special thanks to Judy and Graham Mitchell, Glenda and John Weerden, Rosemary Dale, Liz McLean, Gay Suters, Harry Evans and of course Fran and Jennifer. Apologies to those I have left out.

SPONSORSHIP

After the carnival in July, 2017, the Board decided to look for Sponsorship for some of our events. This comes under the responsibility of the Social Events Director. Martin McMurray was asked to assist and a package was put together to pitch at potential sponsors. We offered a range of levels of sponsorship of the club and have been fortunate to have Mosman Travel and Crystal Cruises agree to become our major club sponsors for the year from July 2018/2019. Thanks to Martin McMurray and Stephen Lewis for their assistance with this.

Jenny Hole
Social Events/Sponsorship Director

MEMBERSHIP

Our membership forms the lifeblood of the club. We must remain vigilant to the acquisition and retention of our members. Club activities must appeal to club members, and provide enjoyable bowls and camaraderie, at minimal expense. So the bowling programme, club facilities, social activities, mentoring of new members, and generally our care for one another, consolidate a strong club ethos.

We acknowledge that we are all members of the one Club, but due to external requirements, have a Women's Club within our club. However, our efforts last year to fully integrate the two clubs have been postponed until amalgamation/integration of the Associations at State level.

Our Membership Committee meets intermittently to review, and innovate, club membership issues. We seek to ensure that the club profile within the community is maintained, and take all opportunities to recruit new members.

Apart from continuous bowling and social activities this year, we actively promoted the very successful Open Day, Business Bowls Challenge, and Mosman Chamber of Commerce Bowling Day. Several new members joined us from those events, which are scheduled again for the latter part of 2018.

There have also been new signs, free coaching vouchers, and publicity leaflets designed as further promotion. Our liaison with Mosman Chamber of Commerce is proving very beneficial, and 10 members are rostered to assist at the Chamber's stall once a month. Our coaches are always busy with potential members.

Several of our members have participated in Council sponsored forums concerning administration of community and sporting entities.

Regrettably, some members leave all organisations each year for a variety of reasons, and it is our responsibility not to let our overall membership diminish. At the commencement of this year we had 179 members, and at the end of the year we have 194.

We have capacity for more members, and suggest that we all promote the benefits of bowling in the open air and sunshine, in good company.

I extend thanks to the members of the Membership committee, namely Andrew Woodmansey, Jenny Hole, Diana Noel, Rhian ter Laak, Richard O'Brien, Ian Renton, and Martin McMurray, for their valuable suggestions and assistance. It was they who set the membership agenda for the year.

I also thank those members who have volunteered to act as Mentors during the year and those who supported the various events and tournaments throughout the year.

Paul Ward-Harvey
Membership Director

LEASE COMPLIANCE

Mosman Bowling Club has leased the premises from Mosman Council since 1 July 2013.

The Lease Compliance Director conducts an annual audit to check the Club's compliance status against key criteria contained in the Lease with Mosman Council. This year's audit was conducted during December 2017 – January 2018. Responses were obtained from individual Directors with portfolio responsibility for specific components of the Lease and supplemented by information gained from other Directors where relevant.

In summary, the results demonstrated that Mosman Bowling Club substantially complies with all its obligations under its lease with Mosman Council. Some opportunities for improvement were taken.

The audit tool will continue to be used for annual auditing of the Club's ongoing compliance with the Lease.

Barbara Anderson
Lease Compliance Director

COACHING

The Club has 11 registered coaches available to members and new bowlers including professional coach Corinne Crouche.

This was a busier year than usual with 28 new bowlers trying our game and the conversion rate to club membership was 17 out of those 28. This is the best result for some years and is testament to the way the coaches go about their work. It is great to see our new bowlers enjoying themselves on the greens.

The efforts of Julie Hayden and Ailsa Maccallum in coaching and mentoring Bronwyn Fitzpatrick bore considerable fruit when Bronwyn was selected for the NSW Visually Impaired Bowlers team for the interstate tournament played in Melbourne. Bronwyn's dedication to improvement is outstanding and she can now more than hold her own when playing against full-sighted bowlers at the club.

Pre-pennants training of our women's teams was again undertaken this year. But because of the heavy internal program caused by the unfortunate rearrangement of Pennants dates by BNSW we restricted men's pennants training to individual work on request.

Throughout the year a number of our members have sought assistance to tune up their games and the coaches have always been ready to help. It is important for players who are relatively new to the game to re-visit their coaches after a few months to correct any faults that may have crept in before those faults become permanent.

Our coaching and training resource at Mosman is substantially better than most clubs so please take advantage of it to improve your game.

Jeff Hole
Chairman of Coaching

BOWLS

Pennant Season 2018

Sides were entered in Grades 4 and 6 Pennants within Zone 9, and sectional play was conducted over 10 weeks.

Grade 4 Mosman was 3rd in its section (6 wins, 4 losses).

Grade 6 Mosman finished 1st in its section (8 wins, 2 losses). They were defeated in post-sectional play-offs.

Mid-Week Challenge 2017

Sides were entered in B and C Grades of this competition.

B Grade Mosman finished 1st in its section (4 wins, 0 loss) They defeated Newport in Final.

C Grade Mosman finished 1st in its section (5 wins loss) They defeated Lane Cove in Final.

John Waterman Trophy 2018

Nine clubs played against Mosman in the preliminary rounds. Mosman had 3 wins and 6 losses.

North Sydney defeated Manly in the final 66 to 53.

Jack Harkness Memorial "6s & 7s" Tournament 2017

16 teams took part. In the final Warringah defeated Manly in the Final 24 to 23.

Sadly our Tournament organizer Peter McAdam passed away and will be greatly missed by all at Mosman.

Annual Carnival 2018

The Club's 35th Annual Carnival was held on Monday 9th and Friday 13th, July.

56 teams of triples participated over the two days.

Our thanks go to Harry Evans for his organisation skills, and to many other members who assisted in various ways in making the carnival a social success.

Norma Field Trophy 2018

We had visiting teams from Asquith, Neutral Bay, Turramurra, Killara, St Ives, Western Suburbs and North Sydney. The bowls competition was three games of 9 ends with each visiting team playing a team from Mosman. Like the Men's Waterman Trophy, Mosman could not win and the eventual winners were a team from Killara. They were delighted to take home the wonderful trophy, complete with scone on top and promise to return it next year.

Greenhorn 2017

Held in August 2017 attracted 18 teams with the Northern Stars being the overall winners. Many thanks to Gerry Lockyer for her continuing support of this competition.

Top 5 2017

It was a very successful Top 5 event held at Mosman on 5 October with 14 clubs competing for the Shield. The eventual winner was Turramurra and runner-up Belrose.

BOWLS

Mosman Council Mayoral Trophy

On Saturday, 28th October 2017 at Warringah. Mosman defeated Warringah 135 to 36.

Patron's Day.

Patron's Day was held on Saturday, 30th September 2017. Thanks to our Patron Ian Renton for hosting the day.

Friday Casual Bowls

Twilight Mufti Bowls evenings on Fridays during daylight saving and Mufti Bowls on Fridays throughout the winter were popular. Many thanks to Alan Carpenter, Peter Smith, John Candy and Jeff Hole for organising these events and the Mufti Competitions.

Sunday Casual Bowls

Many thanks to Margaret Gillies for opening the Clubhouse on Sundays when needed.

Bowls Office

To Margaret Gillies, Ailsa Maccallum Barbara Anderson, John Rock, Harry Evans, Tony Bowra, Ron Hassall, George Lindsay, Ian Renton, John Weerden, Peter Smith, Alan Carpenter, Diana Noel and John Candy. Congratulations on a job well done selecting social bowls days and for volunteering their time. If anyone is interested in assisting in the Bowls Office, please contact the Bowls Secretary.

MBC HONOUR ROLL 2017

<u>Major Singles</u>	Winner -	B Spear
	R/U -	M Russell
<u>Minor Singles</u>	Winner -	B Roelofsen
	R/U -	J R Dale
<u>Pairs</u>	Winners -	B A Atkins, B Spear
	R/U -	P R Kable, S B Denham
<u>Triples</u>	Winners -	P Smith, J K Hole, B Spear
	R/U -	P McAdam, P R Kable, S B Denham
<u>Fours</u>	Winners -	P Smith, A Woodmansey, P R Kable, S B Denham
	R/U -	J K Hole, R Bodinnar, K Sivaloganathan, B Spear
<u>Consistency</u>	Winner -	A Woodmansey
	R/U -	M Patel
<u>Mixed Pairs</u>	Winners -	T Tamaoki, B A Atkins
	R/U -	S Addison, B Spear
<u>Graded Fours</u>	Winners -	J LeGras, M Patel, M Munday, B Roelofsen
	R/U -	J Geismar, J Candy, J Dale, K Sivaloganathan
<u>Handicap Pairs</u>	Winners -	S Addison, B Spear
	R/U -	M Patel, R Hassall
<u>Mufti Singles</u>	Winner -	M Russell
	R/U -	B A Cleveland
<u>Most Improved</u>		W Haran
<u>Presidents' Singles</u>	Winner -	S Addison
	R/U -	G Lindsay

MWBC HONOUR ROLL 2017

<u>Major Singles</u>	Winner -	D Owen
	R/U -	J Hayden
<u>Triples 2017</u>	Winners -	A Barron, B Anderson, D Noel
	R/U -	D Owen, J Hole, J Hayden
<u>Fours</u>	Winners -	A Jones, G Suters, B Anderson, S Addison
	R/U -	H Moss, M Harrod, D Gould, Y McDonald

MWBC HONOUR ROLL 2017 (cont'd)

Consistency

Winner - J Siva
R/U - A Sullivan

Summer Fours

Winners - S Marshall; H Moss; A Jones; S Addison
R/U - L Davis; R O'Brien; P Troy; J Moyes

Most Improved Player Award

B Anderson

The Pairs Championship and Minor Singles Competition will be played in July and October respectively, therefore there is no result for this report.

Julie Hayden, who won the District and Regional Singles in 2017 went on to play in the State held at Taren Point in October 2017. Congratulations to Julie for your fabulous effort in reaching the State.

Congratulations to all players for entering these competitions and particularly to our winners and runners-up.

ACKNOWLEDGEMENTS

The following members, *other than committee members*, are thanked for their valued assistance.

- Assisting the Bowls Office:** Barbara Anderson; Tony Bowra; John Candy; Harry Evans; Margaret Gillies; Ron Hassall; Mark Lange; George Lindsay; Diana Noel; Ian Renton; John Rock; John Troy and John Weerden
- Duty Officers:** Loyce Davis; Ian Fielden; Peter Handley; Robbie McPhee; Graham Mitchell; Richard O'Brien; Ian Renton; John Rock; Ari Schepis and and Cathy Wilson
- Membership:** Martin McMurray; Diana Noel and Ian Renton;
- Cash Handling:** Malcolm Munday
- Gardens:** John Candy; Judy Mitchell and Judy Moyes
- Decorating:** Cathy Wilson
- Social Events** Pam & Alan Carpenter; Jeannie Crease; Gwen Gleichman; Pat & John Troy; Cathy Wilson and Andrew Woodmansey;
- Accredited Coaches:** Corinne Crouche; John Dale; Harry Evans; George Fotis; Julie Hayden; Geraldine Lockyer; Ailsa Maccallum; Judy Mitchell; Kandiah Sivaloganathan and Brian Spear
- Patron's Day:** Ian Renton
- Sponsorship:** Martin McMurray
- Publicity:** Mark Lange
- Umpires:** Peter Handley (Chairman); Lyn Adam; De Brown; Harry Evans; Julie Hayden; Edwina Legg; Ailsa Maccallum; David Maccallum; Brian Roelofsen and Jayem Sivaloganathan
- Measurers:** Richard Balnaves and Ian Fielden
- Justices of the peace:** Betty-Anne Cleveland and Malcolm Munday

SPONSORSHIP:

Thank you to our various sponsors throughout the year. Our major sponsors were:

BCiB Insurance Brokers
Bendigo Bank

General
Jack Harkness 6s & 7s

INFORMATION ON DIRECTORS

Barbara Anderson	
Position	Director
Qualifications	MA, BA, 40 yrs health/aged care, member NSW Board Snrs Rights
Experience	2 years on Committee of Club
Ann Barron	
Position	Director
Qualifications	40 yrs Paediatric Occupational Therapist with WHS experience
Experience	6 years on Committee of Club; Past MWBC President
Scott B. Denham	
Position	Vice-President
Qualifications	Greenkeeper
Experience	26 years on Committee of Club; Bowls Secretary
Harry Evans	
Position	Director
Qualifications	40 years Banking, Finance & Credit Management
Experience	9 years Committee of Club; Past Secretary; Past President
Jeffery Hole	
Position	Treasurer
Qualifications	B. Sc. (Chem Eng.); 22 years Company Director
Experience	14 years on Committee of Club; Past President
Jenny Hole	
Position	Director, MWBC President
Qualifications	B.A.(Comms Mgt.); Dip. Librarianship, 4 years Exec/ Director
Experience	2 years on Committee of Club
Stephen Lewis	
Position	President
Qualifications	40 years in hospitality; 16 yrs Gen. Mngr. Four Seasons Hotel
Experience	6 years on Committee of Club
Graham Mitchell	
Position	Director
Qualifications	Retired Chartered Architect; 8 years General Management.
Experience	7 years on Committee of Club
Richard O'Brien	
Position	Director/Secretary
Qualifications	BE, PhD Research scientist, CEO of scientific instrument Co.
Experience	3 years on Committee of Club
Peter Smith	
Position	Director
Qualifications	40 years Mining & Engineering Services Procurement Asia/Pacific
Experience	1 year on Committee of Club
Paul Ward-Harvey	
Position	Director
Qualifications	41 years practising Solicitor
Experience	5 years on Committee of Club

MEETING OF DIRECTORS

Director	Board Meetings Held	Board Meetings Attended
Barbara Anderson	16	12
Ann Barron	16	14
Scott Denham	16	14
Harry Evans	4	4
Jeffery Hole	16	14
Jennifer Hole	16	14
Stephen Lewis (Chair)	16	16
Graham Mitchell	4	1
Richard O'Brien	12	10
Peter Smith	12	11
Paul Ward–Harvey	16	13

MOSMAN BOWLING CLUB
A.B.N. 79 000 006 913

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 JUNE 2018

	2018	2017
	\$	\$
INCOME		
Bar & Kitchen		
Afternoon teas / Sandwiches	16,038	11,901
Lunches / Dinners		
- club events	10,706	10,067
- private events	5,357	2,321
Bar Sales		
- club events	55,969	49,759
- private events	4,015	6,793
Bowls		
Green Fees	69,116	63,786
Clothing / Equipment	2,105	1,220
Tournaments	6,654	4,722
Membership Subscriptions		
Men & Women	17,004	17,492
Other Income		
Raffles	15,038	15,448
Hall Hire	13,573	16,395
Donations / Sponsorships	11,829	3,245
Government Grants	0	0
Centrelink Income	0	0
Miscellaneous	5,011	6,500
TOTAL INCOME	232,415	209,649
EXPENSES		
Bar & Kitchen		
Catering	25,270	20,531
Beverages	25,038	26,963
Equipment & Other Expenses	4,365	5,205
Social Events	15,413	6,504
Staff Contracts		
Greens Contract	87,127	83,015
Cleaning & Waste Disposal	16,630	15,189
Staff Costs	103,612	95,338
Garden & Miscellaneous	3,361	3,316
Casual Staff	0	0
Bowls		
Equipment	6,116	4,395
Affiliation Fees	10,460	10,318
Rink / Draw Prizes	13,903	12,942
Tournament / Competitions	11,372	9,234

MOSMAN BOWLING CLUB
A.B.N. 79 000 006 913

PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 30 JUNE 2018

	2018	2017
	\$	\$
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EXPENSES (cont'd)		
Administration		
Advertising / Promotions	132	4,484
Telephone / Postage / Printing	5,589	6,210
Repairs & Maintenance	5,944	17,457
IT / Office Expenses	1,114	1,350
Rent	3,162	3,101
Utilities	13,887	14,885
Other	5,994	25,930
Finance		
Audit & Accounting	12,950	13,505
Insurance	8,145	9,294
Financial Advisor	5,989	8,927
Other	6,116	1,000
	<hr/>	<hr/>
TOTAL EXPENSES	391,689	399,093
	<hr/>	<hr/>
IN CLUB OPERATING PROFIT / (LOSS)	(159,274)	(189,444)
	<hr/>	<hr/>
Investments		
Investment Related Income	142,642	170,061
	<hr/>	<hr/>
OPERATING PROFIT / (LOSS) AFTER	(16,632)	(19,383)
	<hr/>	<hr/>
INVESTMENT INCOME		
Abnormal Items		
Less:		
Depreciation	52,694	43,122
(Profit)/Loss on Revaluation of Assets	(8,002)	(51,486)
(Profit)/Loss on Sales of Assets	(120,522)	(110,384)
	<hr/>	<hr/>
PROFIT / (LOSS) Before Income Tax	59,198	99,365
	<hr/>	<hr/>
CASH & INVESTMENTS		
Cash at bank	162,176	39,211
Term deposits	0	0
Portfolio Value	3,393,899	3,407,659
	<hr/>	<hr/>
	3,556,075	3,446,870
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